

	<b>FMCA POLICIES AND PROCEDURES</b>	INDEX NO. <b>1028</b>	APPROVAL LEVEL <b>GB</b>
	SUBJECT <b>Commercial Membership Fees and Dues</b>	EFFECTIVE <b>8/19</b>	SUPERSEDES <b>NEW</b>
		SPECIAL DISTRIBUTION	

**POLICY**

There are fees required of an FMCA member, as determined by the Executive Board, for FMCA products and services. There are annual membership dues required of an FMCA member, as determined by the Governing Board, or by the Executive Board in the event of a special or promotional membership drive.

The Governing Board is delegating to the Executive Board and/or the Board of Directors the privilege of changing, adding, and deleting any of the items in the PROCEDURE section below to meet business conditions. The privilege of doing so may be revoked by the Governing Board.

**PROCEDURE**

1. Annual dues of FMCA are payable as follows:

A. Table of Commercial Membership Dues

CATEGORIES OF COMMERCIAL MEMBERSHIP	ENSUING		RENEWAL YEARS		
	INITIAL YEAR	FOR ONE YEAR	FOR TWO YEARS	FOR THREE YEARS	FOR FIVE YEARS
Commercial Member					
Manufacturers “CF, CG”	\$360.00	\$360.00	\$685.00	\$970.00	\$1,440.00
Suppliers “CE”	\$145.00	\$145.00	\$275.00	\$390.00	\$ 580.00
Suppliers “CD”	\$108.00	\$ 85.00	\$160.00	\$230.00	\$ 340.00
Dealers “CB”	\$ 70.00	\$ 50.00	\$ 95.00	\$135.00	\$ 200.00
Other Services “CA”	\$ 70.00	\$ 50.00	\$ 95.00	\$135.00	\$ 200.00

**NOTE:** The above members may request auto renewal.

B. When the Governing Board increases or decreases Family Membership dues, proportional adjustments may be made to the dues for all Categories of Membership. The exact amount may be adjusted to whole dollars and to maintain the percentage discounts for prepaid years. For all Categories the effective date in dues payment schedule will be the same as the effective date for Family Membership.

2. Definitions of Commercial Membership Categories

A. The Commercial Member category includes three sub-categories.

i. The “CF, CG” sub-category denotes businesses that either manufacture recreational vehicles or chassis, either complete or in part, or are largely responsible for conversions or adaptation of vehicles to meet the requirements for a qualifying recreational vehicle.



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- ii. The "CE, CD" sub-category denotes supplier businesses or individuals who either manufacture components or equipment usually considered as permanent installations, fixtures or units, or who produce supplies for a family recreational vehicle. The sub-classification is further broken down as follows:
  - (a) "CE" are suppliers with sales of \$100,000.00 or more per year;
  - (b) "CD" are suppliers with sales of less than \$100,000.00 per year.
- iii. The "CA, CB, CC" sub-category denotes dealers, service individuals, suppliers or accessory providers who either operate as distributors, dealers, agencies, service centers, campgrounds for transient vehicles, or organizations that provide service to the recreational vehicle industry or to FMCA members.

A Commercial Member may enjoy membership in an additional FMCA membership category. Commercial members elect the FMCA Commercial Council.

- 3. FMCA members of all classes may prepay dues as illustrated above. Those who prepay two years' dues receive a 5% discount from the total; and those who prepay three years receive a 10% discount. Those who prepay five years' dues receive a 20% discount.
- 4. Any member of FMCA who has resigned while in good standing shall be received again into membership upon application and payment of the current year's dues.
- 5. Any member who has been dropped from membership rolls for non-payment of dues, and who later desires to rejoin, must apply for membership according to the rules of admission of new applicants.
- 6. Any member who remains in arrears for non-payment of dues forfeits membership in FMCA, and any rights afforded members.
- 7. The Executive Board and or the Board of Directors may establish special membership dues, dues for less than one year, or a combination of both during special or promotional membership drives.
- 8. No member is entitled to any refund of initiation fees or current-year dues upon severing connection with FMCA, except as may be authorized by the Executive Board and or the Board of Directors. If a member purchases multi-year dues, the prepayments will be held in a separate account until required to pay for current year dues. The annual dues are a pro-rated amount that is computed by dividing the cost of the multi-year renewal by the number of renewal years. If the member severs connection with FMCA they may request a refund of their prepayment for whole, unused years. Requests for refunds must be submitted in writing.