

## BOARD OF DIRECTORS MEETING MINUTES

A special meeting of the Board of Directors for Family Motor Coaching Inc. was held on Thursday, November 14, 2023, via Zoom conference. The National President and Secretary were both present. National President Gary Milner called the meeting to order at 1:34 p.m.

### Members present:

Gary Milner	National President
Paul Mitchell	National Senior Vice President
Pamela Richard	National Secretary
Barbara Smith	National Treasurer
Bill Dees	Board Member
Bob Golk	Board Member
John Jacobs	Board Member
Connie Jones	Board Member
Ken Lewis	Board Member
Dennis Martin	Board Member
Bill Newton	Board Member
Bob Weithofer	Board Member
Rett Porter	Immediate Past National President (non-voting member)

### Member not present:

Phyllis Britz	Board Member
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### Staff present:

Chris Smith	Chief Executive Officer (non-voting advisor)
Anne Baumgartner	Director of Marketing
Penny Gortemiller	Director of Chapters and Governance
Sherry Light	Project Manager
Danielle Powell	Chapter Services Coordinator
Doug Uhlenbrock	Director of Events

National President Gary Milner called on National Secretary Pamela Richard for the Secretary's report.

National Secretary Pamela Richard noted that the Board of Directors meeting minutes from August 26, 2023, in Gillette, Wyoming, were approved as distributed and are available online.

National President Gary Milner called on FMCA CEO Chris Smith to discuss the T-Mobile contract and its status.

CEO Chris Smith stated there was some misunderstanding about the free period of the contract. He noted that the free service was assumed to begin when the contract was signed. The letter of intent was signed back in June, and the contract was not available until September, but the free period apparently started in July. He shared that testing still needs to be completed as well as the marketing materials.

It was suggested that a one-page summary be put together for the Executive Board, so they have knowledge to pass along to members.

Chris discussed the highlights of the two parts of the contract. The hotspot plan is as follows: Unlimited data, with network management in congested areas after 100 GB of usage. There are two options for devices. Members may pay the one-time rental fee for a 5G hotspot or bring their own device without the rental fee. It comes with 5 GB of data per month in Mexico or Canada. Wireless priority service provides top access to carrier towers in congested areas with high level connection. Chris stated the pricing is like the AT&T plan, with a one-time \$39.99 rental fee and the monthly service fee of \$59.99.

Chris also shared that this is the first time FMCA has been able to offer voice plans. The voice plan includes unlimited talk and text in the United States, Mexico, and Canada. Data network management occurs in congested areas after 50 GB of usage. Chris mentioned that this is a “bring your own device” plan, and no phones currently are offered with it. However, phones and accessories will be available for purchase. T-Mobile will be handling the entire shipping process for SIM cards. Members will receive the SIM card in the mail to activate service, and clear instructions will be provided. The plan will include 2 GB of data in Mexico and Canada and 5 GB of mobile hotspot data. Wireless priority service applies to the voice plans as well.

Chris noted that FMCA has a new partner on the Tech Connect side. Hyperion will handle hosting, the order portal, can bill members, will pay the carrier bills on behalf of FMCA, and can accept ACH payment. This will decrease credit card fees. Chris stated this will take the burden off FMCA, for both hotspot and voice plans. There is no monthly device management fee. It was noted the Hyperion is compensated on SPIFF money directly from the carrier. It will take 4-6 weeks to get the T-Mobile program up and running.

It was reported that during the original negotiations there was a commitment made to honor and extend the free period until the contract was signed.

Chris reported that most AT&T lines will be finished in 2024, depending on when the line was opened.

A question was raised about who is responsible for porting. Members would have to initiate with their carrier first, and FMCA can assist from there.

The press release is coming soon. FMCA is also working on a solid marketing plan as this is a huge opportunity and should be brought to the public well.

A question was raised regarding the free 7,000 SIM cards FMCA is acquiring. Chris noted that what is not leased after the first year will be able to be sent back to T-Mobile. Chris also mentioned that 7,000 is not set in stone, and if 10,000 SIM cards are sold in the year, T-Mobile will honor that number in the contract.

***Dennis Martin moved to establish a payroll account with US Bank. The motion was seconded.***

A roll call vote was taken:

Bob Golk voted yes.

Dianna Huff voted yes.  
John Jacobs voted yes.  
Connie Jones voted yes.  
Ken Lewis voted yes.  
Dennis Martin voted yes.  
Paul Mitchell voted yes.  
Bill Newton voted yes.  
Pamela Richard voted yes.  
Barbara Smith voted yes.  
Bob Weithofer voted yes.  
Bill Dees voted yes.

***The motion carried unanimously.***

***John Jacobs moved to establish signatures on the payroll account, that being National President (Gary Milner); National Treasurer (Barbara Smith); Director of Communications, (Pamela Kay); and Director of Chapters and Governance (Penny Gortemiller). The motion was seconded.***

A roll call vote was taken:

Dianna Huff voted yes.  
John Jacobs voted yes.  
Connie Jones voted yes.  
Ken Lewis voted yes.  
Dennis Martin voted yes.  
Paul Mitchell voted yes.  
Bill Newton voted yes.  
Pamela Richard voted yes.  
Barbara Smith voted yes.  
Bob Weithofer voted yes.  
Bill Dees voted yes.  
Bob Golk voted yes.

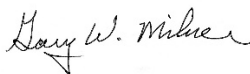
***The motion carried unanimously.***

Bob Golk began a discussion on the cancellation of the Western Area Rally in Indio, California, for 2024. Bob noted there were low sign-ups for the rally, and the area cannot absorb such a loss.

The meeting adjourned at 2:17 p.m.



Pamela Richard  
National Secretary



Gary Milner  
National President